

# C.V. LEMMON & CO., INC.

This questionnaire is for the use by public and private companies. A separate questionnaire for high net worth individuals is also provided.

Date: \_\_\_\_\_

Company Name: \_\_\_\_\_

Contact Person: \_\_\_\_\_ Title: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Business Phone: \_\_\_\_\_ Fax : \_\_\_\_\_

\*SIC Codes of Present Business(es): \_\_\_\_\_

20\_\_ Sales Revenue: \$ \_\_\_\_\_ Pretax: \$ \_\_\_\_\_ Net Worth: \$ \_\_\_\_\_ Employees: \_\_\_\_\_

Financial Reference: \_\_\_\_\_ Phone: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Title: \_\_\_\_\_

Public Company ( ) Private Company ( ) Venture Capital ( ) Private Investment Group ( )  
Merchant Bank ( ) Holding Company ( ) Other: \_\_\_\_\_ ( )

## To be completed by PRIVATE INVESTMENT GROUPS only:

Equity Funds Available for Acquisition: Committed \$ \_\_\_\_\_ Uncommitted \$ \_\_\_\_\_

Equity Funds Investment Per Transaction: Minimum \$ \_\_\_\_\_ Maximum \$ \_\_\_\_\_

Mezzanine Funds available: \$ \_\_\_\_\_

Description of Business(es) Sought: \_\_\_\_\_

No. of acquisitions Completed: 2013 \_\_\_\_\_ 2014 \_\_\_\_\_ Market Value \$ \_\_\_\_\_ to \$ \_\_\_\_\_

Corporation ( ) Partnership ( ) No. of Yrs. Established \_\_\_\_\_ No. of Principals \_\_\_\_\_

C.V. Lemmon & Co., Inc. • 6060 North Central Expressway • 220 Twin Sixties Tower  
Dallas, Texas 75206  
(214) 692-7248  
Fax (214) 692-5154

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**ACQUISITION CRITERIA**

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\*SIC Codes which currently reflect your specific acquisition interest areas:

Same as Line of Business SIC Codes above ( ) Other:

\_\_\_\_\_  
Geographic Preference: Entire USA ( ) Specific States Indicated Below ( ) Europe ( ) Canada ( )

Mexico ( ) Pacific Rim - including Taiwan ( ) South America ( ) Central America ( ) Africa ( )

General Areas of Interest: (Indicate 1 - 4, 1 = First Choice)

Manufacturing ( ) Distribution ( ) Service ( ) Retail ( )

Acquisition Motivation: Strategic Fit ( ) Diversification ( ) Financial/Opportunistic ( )

Revenue Range: \$ \_\_\_\_\_ To \$ \_\_\_\_\_ Million

Market Value: \$ \_\_\_\_\_ To \$ \_\_\_\_\_ Million

Maximum Pretax: \$ \_\_\_\_\_ Minimum Cash Flow: \$ \_\_\_\_\_

Please provide additional comments relating to your acquisition needs. \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Please provide C.V. Lemmon & Co., Inc. with the following: Annual Report, Brochure, Product Literature, and List of Subsidiaries. PRIVATE INVESTMENT GROUPS: Please provide a Listing of Current Holdings with an indication of whether there is Minority or Majority Ownership in each.

<b>NEW</b>	<b>NEW ENGLAND</b>	<b>ENC</b>	<b>E NORTH CENTRAL</b>	<b>WSC</b>	<b>W SOUTH CENTRAL</b>
CT	CONNECTICUT	IL	ILLINOIS	AR	ARKANSAS
ME	MAINE	IN	INDIANA	LA	LOUISIANA
MA	MASSACHUSETTS	MI	MICHIGAN	OK	OKLAHOMA
NH	NEW HAMPSHIRE	OH	OHIO	TX	TEXAS
RI	RHODE ISLAND	WI	WISCONSIN		
VT	VERMONT				
<b>MAT</b>	<b>MIDDLE ATLANTIC</b>	<b>ESC</b>	<b>E SOUTH CENTRAL</b>	<b>PNW</b>	<b>PACIFIC NW</b>
NJ	NEW JERSEY	AL	ALABAMA	AK	ALASKA
NY	NEW YORK	KY	KENTUCKY	ID	IDAHO
PA	PENNSYLVANIA	MS	MISSISSIPPI	MT	MONTANA
		TN	TENNESSEE	OR	OREGON
				WA	WASHINGTON
				WY	WYOMING
<b>SAT</b>	<b>SOUTH ATLANTIC</b>	<b>WNC</b>	<b>W NORTH CENTRAL</b>	<b>PSW</b>	<b>PACIFIC SW</b>
DE	DELAWARE	IA	IOWA	AZ	ARIZONA
DC	DISTRICT OF COLUMBIA	KS	KANSAS	CA	CALIFORNIA
FL	FLORIDA	MN	MINNESOTA	CO	COLORADO
GA	GEORGIA	MO	MISSOURI	HI	HAWAII
MD	MARYLAND	NE	NEBRASKA	NM	NEW MEXICO
NC	NORTH CAROLINA	ND	NORTH DAKOTA	NV	NEVADA
SC	SOUTH CAROLINA	SD	SOUTH DAKOTA	UT	UTAH
VA	VIRGINIA				
WV	WEST VIRGINIA				

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